



Terreno Realty Corporation
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INVESTMENT ANALYST/ASSOCIATE

Terreno Realty Corporation is a publicly traded real estate investment trust (NYSE ticker: TRNO), focused on acquiring, owning and operating industrial real estate in six coastal markets: Seattle, San Francisco Bay Area, Los Angeles, Northern New Jersey, Washington, D.C., and South Florida. The company acquired \$2B worth of industrial real estate since our February 2010 IPO.

OPPORTUNITY:

Terreno is searching for a highly motivated self-starter to work in a dynamic real estate environment at either the Analyst or Associate level based on their individual experience. This challenging opportunity includes participation in acquisition and asset management activities for a portfolio of industrial properties.

Responsibilities include:

- Create and update Argus models
- Analyze the financial terms of lease proposals
- Create and maintain Excel spreadsheets and reports for various projects
- Conduct and maintain research on various markets and issues
- Review and analyze monthly financial reports
- Prepare and submit LOIs
- Prepare Investment Committee presentations
- Participate in and project manage the due diligence for proposed acquisitions
- Conduct and document the results of site inspections
- Undertake projects on an as needed basis
- Title and pay commensurate with experience
- San Francisco, CA based position

QUALIFICATIONS:

The ideal candidate possesses:

- One to three years of real estate investment experience in acquisitions or asset management
- Bachelor's degree, preferably in business, finance, or real estate
- Understanding of real estate and capital markets
- Fundamental understanding of language contained in both Purchase and Lease documents
- Comprehensive understanding of NPV, IRR, and Cap Rates
- Exceptional quantitative skills; Excel experience required
- Proficiency in Argus is preferred
- Strong interpersonal, verbal, and written communication skills
- Ability to work within a small team environment
- Willingness and ability to travel overnight