

Commercial Real Estate Associate – Capital Pacific

Capital Pacific is looking for a Sales Agent to join the company's top-producing retail investment sales team for a paid position (salary + commission) in our San Francisco office. Capital Pacific has sold over \$10B in net leased investments nationally and is consistently ranked as a top firm in the US. Our culture is one that is highly collaborative, creative, and authentic.

As a member of our team, you will be trained to become a high volume agent running a large book of business. We will show you how to cultivate relationships with active developers and property owners throughout the country. This role is intended for someone who is excited to join a company where they can leverage a very strong brand and track record in the commercial real estate sector, and gain mentorship from one of the top performing teams in the country.

The successful candidate has experience cold calling and developing leads through phone and e-mail. You will be excited to use your energy and communication skills to call prospects and property owners, underwrite properties, and research the market.

If you are motivated and results-driven, and excited to be part of an ambitious, high-growth team, we'd like to help you succeed.

Highly desired experience:

- 1-2 years experience in investment sales or leasing (ideally retail)
- Experience cold calling and developing leads
- Basic underwriting / financial analysis skills
- Advanced research skills – ownerships, numbers, etc.
- Experience with MS Excel and CRM

Job Type: Full-time

Compensation: Salary + bonus/commission

JUSTIN SHARP

PH: 415.274.7392 | CELL: 408.373.3283
SFO. PDX. SEA. | CAPITALPACIFIC.COM